

LicenseFortress® ROI & Value Realization

Proving Measurable Results from Every Engagement

Every LicenseFortress project is about more than compliance—it's about delivering measurable business value. Our ROI and Value Realization framework ensures savings, risk avoidance, and stronger negotiation positions across all major vendors. Backed by automation and expert insight, we help organizations quantify outcomes, not just activities.

Up to 30% of software spend is wasted each year due to unused or redundant licenses

Organizations using SAM managed services report 25–40% savings within the first year

Enterprises with mature SAM practices are 50% less likely to face disruptive audits

What You Gain with LicenseFortress Value Realization

Optimized Spend

We continuously identify shelfware, duplicate tools, and support contracts that no longer deliver value. Savings are redirected into transformation initiatives.

Operational Efficiency

Automated monitoring, entitlement reconciliation, and reporting replace manual spreadsheets and fire drills.

Better Decisions

Verified data connects IT spend to business objectives, enabling smarter procurement, cloud migrations, and vendor strategies.

Strategic Confidence

With SAM tied to measurable outcomes, executives can prove ROI, control costs, and minimize risks across the software estate.

Our Proven Process

With LicenseFortress, SAM is more than compliance—it's a driver of measurable savings and resilience.

Step 1: Establish Baseline

Entitlements, usage, and contracts aligned into a single source of truth.

Step 2: Identify Waste & Risks

Shelfware, overprovisioning, and renewal traps are uncovered.

Step 3: Quantify Business Value

Savings, risk avoidance, and negotiation leverage are modeled in financial terms.

Step 4: Validate Outcomes

Track results in real-time dashboards with continuous reporting.

Step 5: Sustain ROI

Ongoing managed services keep savings, compliance, and risk reduction continuous.

Average Customer Stats by Organization Size

Org. Size	Avg. Cost	Avg. Savings	Avg. ROI
Small	\$28K	\$1.6M	5,614%
Medium	\$41K	\$4.8M	10,567%
Large	\$63K	\$7.1M	11,167%
Enterprise	\$90K	\$10.5M	11,567%
Gov't/Public	\$53K	\$5.2M	9,709%